

# Who We Are

Concentric is a national company and subsidiary of Mitsubishi Heavy Industries.

Our mission is simple - to deliver superior engineered critical power systems that enable facility leaders to get out of the battery business and focus on their core.

Today, Concentric is made up of companies from across the nation that share our mission for Customer-Centric power systems.

# Why Choose Us



### Deep Industry Experience

Our vast experience ranges from Utility scale installations to commercial, industrial, and warehouse installations.



# Consulting Expertise

We have a dedicated team of professionals working to move energy storage solutions forward for our customers.



# Rapid Value Creation

We are committed to providing innovative solutions that will help create a better tomorrow for everyone.

# **Our Services**

### **BESS Products**

- We work with our customer to Engineer, Procure, & Install Best In Class BESS systems.
- Offer fully containerized BESS products for rapid deployment.

### **Project Management**

 All projects are assigned a custom project management team to ensure streamlined delivery, installation, and commissioning.

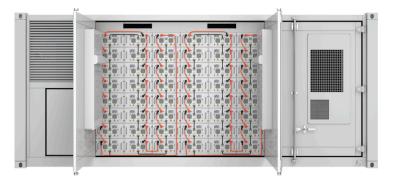
# **Microgrid Integration**

 We are experts in Microgrid integration offering full system engineering, procurement, installation, commissioning, and long term maintenance.

### **VPP & DER Enablement**

 We enable our customers to deploy DER's and VPP's through integration of BESS solutions.





# FULLY CONTAINERIZED BESS SOLUTION

Our BESS solution is compliant with the most rigorous industry standards for design and safety including:

**UL9540A** 

**UL1973** 

**UL9540** 

**UL1741** 

NFPA855

**IEEE1547** 

**IEC62619** 

**IEC62477** 





# **BESS Product Sales**

We offer customized, engineered, fully containerized BESS solutions that are scalable for future growth.



# Integration

We offer installation, commissioning, and integration of BESS solutions for Microgrid, DER, & VPP applications.



# **Maintenance**

We offer long term maintenance programs for BESS systems.



# CONCENTRIC ENERGY STORAGE SERVICES

# **OUR OFFERING:**

As a top-tier storage service provider, we offer a range of services for each stage of the process for energy storage & microgrid projects.

# **OUR SERVICE:**



Turnkey design, analysis & product selection, installation and systems integration.



Post construction installation commissioning & preventive maintenance.



End of life decommissioning & upgrades.



Concentric boasts a nationwide presence, a team of seasoned technicians, and a 24/7/365 on-call technical support team. Ensuring prompt fulfillment of customer needs regardless of location. Recognizing the intricacies of each energy storage system, we customize maintenance programs meticulously to align with manufacturer standards and IEEE requirements.





### **Pre-Construction Services**

- Turnkey design, analysis, product selection, installation, & commissioning.
- Site Monitoring & techno-economic analysis



### **Post-Construction Phase 1 Services**

- · Remote monitoring & troubleshooting
- Service phone line & onsite corrective action or repairs as needed



### **Post-Construction Phase 2 Services**

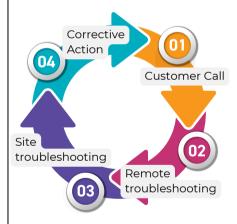
- Short & Long term preventive maintenance
- Extended Warranty
- Semi Annual Inspections & repairs



### **Post-Construction Phase 3 Services**

- End of life decommissioning
- Battery removal & recycling
- Retrofits & upgrades

# Energy Storage Customer Service & Maintenance Process



Concentric has a team of seasoned technicians nationwide with ability to provide prompt fulfillment of customer needs regardless of location.